



# Case Study

## Background

Parker Norfolk are an Insurance brokers with offices in London and Birmingham. They offer truly independent insurance broker services and solutions to both the retail and London market. They have a history going back to 1991, but in September 2017 were purchased by Altra Consultants with the aim of re-establishing Parker Norfolk in the London and International insurance markets.

## Situation

Parker Norfolk wanted to start from scratch with their IT network. Setting up a future proof network that would allow them to grow without suffering any of the legacy issues associated with start-up IT networks. Being an FCA registered company, they knew that security would be a priority for any decisions they made around the architecture of the network, so were looking for a partner that had good knowledge of enterprise standard technology, that would ensure a stable and secure network.

London Systems were recommended to Parker Norfolk by one of our existing clients, and we were asked to put together a proposal for creating the network and infrastructure from the ground up.



Parker Norfolk & Partners Ltd

## Solution

London Systems realised that the most secure, future-proof and competitively priced solution, would be to design a completely cloud based solution for Parker Norfolk. Utilising Microsoft 365, SharePoint and Azure Cloud services and using add-on Security features, we created the new Parker Norfolk network.

This technology allows complete flexibility to when and where Parker Norfolk employees can work, backed up with enterprise standard security features that give peace of mind that the network is protected and secure.

London Systems also worked with Parker Norfolk to set-up structures and processes so that best practice can be maintained as the company grows.

## Outcome

Parker Norfolk have a network that they can trust and will be able to grow with them. London Systems continue to work with Parker Norfolk to maintain the network and support the end users.

The network is robust, secure, and resilient;

- Enables secure remote access for users
- Lower IT expenditure through cloud services that are per user based
- Elastic pricing to match staff levels up or down
- High up time, secure network, and robust infrastructure

